

\$1,600,000 - 71 Wailea Gateway PI 7-104, Wailea/Makena

MLS® #406588

\$1,600,000

3 Bedroom, 2.00 Bathroom, 1,312 sqft
Residential on 7.39 Acres

Keala O Wailea, Wailea/Makena, HI

HUGE PRICE IMPROVEMENT...\$249k below original price! Where Wailea LUXURY meets LOCATIONx3! (And, currently, the LOWEST priced 3-bedroom condo you will find in Wailea!) CLICK ON VIDEO TOUR for full scope of this incredible property and development. Discover your slice of Maui paradise in this rare 3-bedroom, 2-bathroom, fully furnished, ground-floor corner unit located in this exclusive gated community of Keala O Wailea (K.O.W.), recently built in 2018. "K.O.W." is a low-density community of only 70 units, in 7 low-rise buildings and spread across 7 acres of lush and manicured gardens and pathways. Unit 7-104 offers just the right amount of privacy you are seeking in your island retreat, plus no stairs for the added convenience from parking to your front door! This prime location offers incredible convenience, being just a stone's throw from the Wailea Gateway Shops, which features popular dining destinations like Monkeypod Kitchen, Pita Paradise, and O'ao Japanese Cuisine. Step inside this gracious island residence and be greeted by a meticulously maintained interior including: an open floor great room concept which flows from the outdoor covered lanai to the living and dining room; chef's style kitchen with a 5-burner gas stove, GE stainless steel appliances, a Bosch dishwasher, glass subway tile backsplash, quartzite countertops, and tile flooring; the primary bedroom offers a tranquil haven with coffered ceilings and a spacious walk-in closet;



indulge in the spa-like primary bathroom featuring dual sinks, a step-in shower, and a separate tub, all accentuated by elegant tile flooring. The secondary bathroom also features tiled floors and houses a convenient, full-size GE front-load washer and dryer. Two additional bedrooms provide pleasant garden views for a serene ambiance. Relax and rejuvenate on your expansive, covered lanai, complete with tiled flooring and gas barbecue grill, where you can soak in stunning island and ocean views, creating the perfect serene environment for outdoor dining and lounging. This unit also comes with 2 parking spaces, one covered carport with storage, and one uncovered, just steps from your unit. Beyond your private oasis, Keala O Wailea offers resort-style amenities that rival luxury resorts. Take a dip in the incredible pool and jacuzzi, with panoramic ocean and golf course views, stay active at the fitness center, or enjoy outdoor gatherings at the barbecue and lounge area. Pets are welcome and there's even a little dog park for your convenience. Don't miss out on this opportunity to call Wailea home!

Built in 2018

Essential Information

MLS® #	406588
Price	\$1,600,000
Bedrooms	3
Bathrooms	2.00
Square Footage	1,312
Land Tenure	Fee Simple
Acres	7.39
Year Built	2018
Type	Residential
Sub-Type	Condominium
Style	Low-Rise 1-3 Stories

Status	Closed
Sold Price	\$1,600,000

Community Information

Address	71 Wailea Gateway Pl 7-104
Area	Wailea/Makena
Subdivision	Keala O Wailea
City	Wailea/Makena
State	HI
Zip Code	96753
Condo Name	Keala O Wailea

Amenities

Utilities	Phone Connected, Cable Connected
View	Mountain/Ocean
Waterfront	None
Has Pool	Yes
Pool	In Ground
Vacation Rental	No
Pets Allowed	Yes

Interior

Interior Features	Ceiling Fan(s), Chandelier, Furnished, Inventory, Kitchen Ware, Linens, TV Cable, Exercise Room
Appliances	Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer

Exterior

Exterior Features	Barbecue
Windows	Blinds
Roof	Monier Tile/Tile
Foundation	Slab

Additional Information

Date Listed	July 18th, 2025
Days on Market	126
Zoning	Apartment District
HOA Fees	588
HOA Fees Freq.	Semi-Annually
Monthly Maintenance Fee	\$1,923

Listing Details

Listing Office Keller Williams Realty Maui-Ka

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