

\$14,750,000 - 4000 Wailea Alanui Dr 1202/1204, Wailea/Makena

MLS® #407692

\$14,750,000

4 Bedroom, 6.00 Bathroom, 4,273 sqft
Residential on 28.11 Acres

Wailea Point, Wailea/Makena, HI

A 'Work of Art'™. A 'Legacy Property'. An 'Equity Location'™. A luxurious marriage of two Wailea Point oceanfront units at Maui's finest condominium Project! When a lifelong collector with her heart in The Arts collaborates with a world-class interior designer, & engages Maui's most accomplished condominium contractor, the result is this environment par-excellence! Upon entering, it's like being on the bow of the ship; the infinite blue Pacific fills one's heart! Two 18-foot wide bay windows afford panoramic ocean, outer island, & coastal views! Venetian-plastered surfaces soar floor-to-ceiling. An identifiable harmony exists amongst the exquisite designer materials. How does nature effortlessly generate the sensuous patterns in the golden-hued eucalyptus wood-clad beams & book-matched cabinetry? Absolute black granite counters complement the tiger-eye, black, & silvered-glass tile backsplash. One's culinary creativity is inspired by the Viking, SubZero, & Fisher-Paykel appliances. Buttery-soft white-bronze vessel sinks, beveled edge floor-to-ceiling specimen granite, & translucent windows embedded with natural elements exude elegance. The primary bedroom suite is oceanfront, & the two additional guest suites with spacious en-suite spa baths are equally luxurious. The staircase, an architectural gem rendered in exotic woods



& matte stainless steel, leads to a grand mezzanine; one side, an executive office/den & the other, a family media area with a custom-designed wine cabinet. The main level den/bedroom 4 has a full bath & closet. The two upper-level loft areas both offer sleeper sofas, full bathrooms, & closet areas, thus, they can serve as sleeping areas 5 & 6. Wailea Point's lushly landscaped 28 oceanfront acres are a gated oasis bordered by two of Maui's finest beaches, & the Four Seasons & Fairmont Kea Lani Resorts. World-class golf, tennis, fine dining, shopping, spas, & art galleries are nearby. Two pool/spa pavilions host community gatherings & are available for the owners' private use.

Built in 1987

Essential Information

MLS® #	407692
Price	\$14,750,000
Bedrooms	4
Bathrooms	6.00
Square Footage	4,273
Land Tenure	Fee Simple
Acres	28.11
Year Built	1987
Type	Residential
Sub-Type	Condominium
Style	Cluster, Low-Rise 1-3 Stories
Status	Active

Community Information

Address	4000 Wailea Alanui Dr 1202/1204
Area	Wailea/Makena
Subdivision	Wailea Point
City	Wailea/Makena
State	HI
Zip Code	96753

Condo Name Wailea Point I II III

Amenities

Utilities Phone Connected, Cable Connected
Parking Garage Door Opener
of Garages 2
View Ocean
Is Waterfront Yes
Waterfront Ocean Front
Has Pool Yes
Pool In Ground, Heated, Lap
Vacation Rental No
Pets Allowed Yes

Interior

Interior Features Bookcases, Ceiling Fan(s), Chandelier, Furnished, Inventory, TV Cable, Exercise Room
Appliances Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer
Fireplace Yes

Exterior

Exterior Features Tennis Court(s), Barbecue
Windows Blinds, Drapes
Roof Monier Tile/Tile
Foundation Slab

Additional Information

Date Listed November 10th, 2025
Days on Market 11
Zoning Hotel District
HOA Fees 589
HOA Fees Freq. Semi-Annually
Monthly Maintenance Fee \$7,833

Listing Details

Listing Office Maui Real Estate Advisors LLC

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