

# \$11,500,000 - 4000 Wailea Alanui Dr 1404, Wailea/Makena

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MLS® #406887

**\$11,500,000**

3 Bedroom, 3.00 Bathroom, 2,430 sqft  
Residential on 26.40 Acres

Wailea Point, Wailea/Makena, HI

Wailea Point 1404 is a front-row, 3 bedroom / 3 bath oceanfront masterpiece—an inspired blend of refined design, master craftsmanship, and timeless elegance in one of Maui’s most exclusive communities. Reimagined through an extensive, no-expense-spared renovation, this one-of-a-kind residence offers sweeping views of white sand beaches, dramatic coastline, and the neighboring islands of Molokini, Kahoʻolawe, and Lanai. The open-concept living space showcases custom finishes, Ann Sacks limestone flooring, and floor-to-ceiling windows that frame spectacular sunsets, breaching whales, and the turquoise waters of Wailea’s coastline. The kitchen is a modern showpiece, featuring integrated Miele, Viking, and Sub-Zero appliances, sleek Eggersmann cabinetry, and exquisite Terrazzo stone surfaces. A custom, one-of-a-kind glass staircase leads to the upstairs master suite. The only one of its kind in the world, this architectural centerpiece blends engineering and artistry, with a design that feels like it was lifted from a fairytale. Upstairs, the oceanview primary suite is a true sanctuary. Wake to panoramic views, step onto your private lanai to watch the waves roll in, and unwind in a spa-inspired bath that defines serenity. The luxurious primary bath features LaCava vessel sinks, porcelain tile flooring, glass countertops, and Vancouver high-gloss wood veneer.



cabinetry. A centerpiece of the residence, the custom light fixtureâ€”designed to resemble shooting stars streaking across a crystal-clear Canadian Rockies skyâ€”adds a touch of artful wonder, with crystal strands suspended on stainless steel wire, moving in every direction at once. Every inch of this home is thoughtfully designed and impeccably furnished, with a curated selection of artwork and bespoke pieces included in the turnkey offering (with few exclusions). Located between Wailea Beach and Polo Beach, Wailea Point offers unmatched resort-style living with gated entry, 24-hour security, four swimming poolsâ€”including a 25-meter lap poolâ€”hot tubs, two entertaining pavilions, tennis and pickleball courts, a state-of-the-art fitness center, fruit and herb garden, barbeque areas, and direct beach access to both Wailea Beach and Polo Beach. Wailea Point 1404 is a rare opportunity to own one of the finest oceanfront residences in all of Hawaiâ€™i.

Built in 1987

**Essential Information**

MLS® #	406887
Price	\$11,500,000
Bedrooms	3
Bathrooms	3.00
Square Footage	2,430
Land Tenure	Fee Simple
Acres	26.40
Year Built	1987
Type	Residential
Sub-Type	Condominium
Style	Low-Rise 1-3 Stories
Status	Active

**Community Information**

Address	4000 Wailea Alanui Dr 1404
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Area	Wailea/Makena
Subdivision	Wailea Point
City	Wailea/Makena
State	HI
Zip Code	96753
Condo Name	Wailea Point I II III

### **Amenities**

Utilities	Cable Connected
Parking	Garage Door Opener
# of Garages	1
View	Ocean
Is Waterfront	Yes
Waterfront	Ocean Front
Has Pool	Yes
Pool	In Ground, Heated
Vacation Rental	No
Pets Allowed	Yes

### **Interior**

Interior Features	Ceiling Fan(s), Chandelier, Furnished, Inventory, Kitchen Ware, Linens, TV Cable, Exercise Room
Appliances	Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer

### **Exterior**

Exterior Features	Tennis Court(s), Barbecue
Windows	Blinds, Drapes
Roof	Monier Tile/Tile
Foundation	Slab

### **Additional Information**

Date Listed	August 18th, 2025
Days on Market	30
Zoning	Hotel District
HOA Fees	342
HOA Fees Freq.	Monthly
Monthly Maintenance Fee	\$5,673

### **Listing Details**

Listing Office

Coldwell Banker Island Prop(S)

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