

\$11,500,000 - 4000 Wailea Alanui Dr 1404, Wailea/Makena

MLS® #406887

\$11,500,000

3 Bedroom, 3.00 Bathroom, 2,430 sqft
Residential on 26.40 Acres

Wailea Point, Wailea/Makena, HI

Wailea Point 1404 is a front-row, 3 bedroom / 3 bath oceanfront masterpiece—an inspired blend of refined design, master craftsmanship, and timeless elegance in one of Maui’s most exclusive communities. Reimagined through an extensive, no-expense-spared renovation, this one-of-a-kind residence offers sweeping views of white sand beaches, dramatic coastline, and the neighboring islands of Molokini, Kahoʻolawe, and Lanai. The open-concept living space showcases custom finishes, Ann Sacks limestone flooring, and floor-to-ceiling windows that frame spectacular sunsets, breaching whales, and the turquoise waters of Wailea’s coastline. The kitchen is a modern showpiece, featuring integrated Miele, Viking, and Sub-Zero appliances, sleek Eggersmann cabinetry, and exquisite Terrazzo stone surfaces. A custom, one-of-a-kind glass staircase leads to the upstairs master suite. The only one of its kind in the world, this architectural centerpiece blends engineering and artistry, with a design that feels like it was lifted from a fairytale. Upstairs, the oceanview primary suite is a true sanctuary. Wake to panoramic views, step onto your private lanai to watch the waves roll in, and unwind in a spa-inspired bath that defines serenity. The luxurious primary bath features LaCava vessel sinks, porcelain tile flooring, glass countertops, and Vancouver high-gloss wood veneer.



cabinetry. A centerpiece of the residence, the custom light fixtureâ€”designed to resemble shooting stars streaking across a crystal-clear Canadian Rockies skyâ€”adds a touch of artful wonder, with crystal strands suspended on stainless steel wire, moving in every direction at once. Every inch of this home is thoughtfully designed and impeccably furnished, with a curated selection of artwork and bespoke pieces included in the turnkey offering (with few exclusions). Located between Wailea Beach and Polo Beach, Wailea Point offers unmatched resort-style living with gated entry, 24-hour security, four swimming poolsâ€”including a 25-meter lap poolâ€”hot tubs, two entertaining pavilions, tennis and pickleball courts, a state-of-the-art fitness center, fruit and herb garden, barbeque areas, and direct beach access to both Wailea Beach and Polo Beach. Wailea Point 1404 is a rare opportunity to own one of the finest oceanfront residences in all of Hawaiâ€™i.

Built in 1987

Essential Information

MLS® #	406887
Price	\$11,500,000
Bedrooms	3
Bathrooms	3.00
Square Footage	2,430
Land Tenure	Fee Simple
Acres	26.40
Year Built	1987
Type	Residential
Sub-Type	Condominium
Style	Low-Rise 1-3 Stories
Status	Active

Community Information

Address	4000 Wailea Alanui Dr 1404
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Area	Wailea/Makena
Subdivision	Wailea Point
City	Wailea/Makena
State	HI
Zip Code	96753
Condo Name	Wailea Point I II III

Amenities

Utilities	Cable Connected
Parking	Garage Door Opener
# of Garages	1
View	Ocean
Is Waterfront	Yes
Waterfront	Ocean Front
Has Pool	Yes
Pool	In Ground, Heated
Vacation Rental	No
Pets Allowed	Yes

Interior

Interior Features	Ceiling Fan(s), Chandelier, Furnished, Inventory, Kitchen Ware, Linens, TV Cable, Exercise Room
Appliances	Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer

Exterior

Exterior Features	Tennis Court(s), Barbecue
Windows	Blinds, Drapes
Roof	Monier Tile/Tile
Foundation	Slab

Additional Information

Date Listed	August 18th, 2025
Days on Market	30
Zoning	Hotel District
HOA Fees	342
HOA Fees Freq.	Monthly
Monthly Maintenance Fee	\$5,673

Listing Details

Listing Office Coldwell Banker Island Prop(S)

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