

# \$1,650,000 - 71 Wailea Gateway PI 7-104, Wailea/Makena

MLS® #406588

**\$1,650,000**

3 Bedroom, 2.00 Bathroom, 1,312 sqft  
Residential on 7.39 Acres

Keala O Wailea, Wailea/Makena, HI

HUGE PRICE IMPROVEMENT...\$249k below original price! Where Wailea LUXURY meets LOCATIONx3! (And, currently, the LOWEST priced 3-bedroom condo you will find in Wailea!) CLICK ON VIDEO TOUR for full scope of this incredible property and development. Discover your slice of Maui paradise in this rare 3-bedroom, 2-bathroom, fully furnished, ground-floor corner unit located in this exclusive gated community of Keala O Wailea (K.O.W.), recently built in 2018. "K.O.W." is a low-density community of only 70 units, in 7 low-rise buildings and spread across 7 acres of lush and manicured gardens and pathways. Unit 7-104 offers just the right amount of privacy you are seeking in your island retreat, plus no stairs for the added convenience from parking to your front door! This prime location offers incredible convenience, being just a stone's throw from the Wailea Gateway Shops, which features popular dining destinations like Monkeypod Kitchen, Pita Paradise, and O'ao Japanese Cuisine. Step inside this gracious island residence and be greeted by a meticulously maintained interior including: an open floor great room concept which flows from the outdoor covered lanai to the living and dining room; chef's style kitchen with a 5-burner gas stove, GE stainless steel appliances, a Bosch dishwasher, glass subway tile backsplash, quartzite countertops, and tile flooring; the primary bedroom offers a tranquil haven with coffered ceilings and a spacious walk-in closet;



indulge in the spa-like primary bathroom featuring dual sinks, a step-in shower, and a separate tub, all accentuated by elegant tile flooring. The secondary bathroom also features tiled floors and houses a convenient, full-size GE front-load washer and dryer. Two additional bedrooms provide pleasant garden views for a serene ambiance. Relax and rejuvenate on your expansive, covered lanai, complete with tiled flooring and gas barbecue grill, where you can soak in stunning island and ocean views, creating the perfect serene environment for outdoor dining and lounging. This unit also comes with 2 parking spaces, one covered carport with storage, and one uncovered, just steps from your unit. Beyond your private oasis, Keala O Wailea offers resort-style amenities that rival luxury resorts. Take a dip in the incredible pool and jacuzzi, with panoramic ocean and golf course views, stay active at the fitness center, or enjoy outdoor gatherings at the barbecue and lounge area. Pets are welcome and there's even a little dog park for your convenience. Don't miss out on this opportunity to call Wailea home!

Built in 2018

### **Essential Information**

|                |                      |
|----------------|----------------------|
| MLS® #         | 406588               |
| Price          | \$1,650,000          |
| Bedrooms       | 3                    |
| Bathrooms      | 2.00                 |
| Square Footage | 1,312                |
| Land Tenure    | Fee Simple           |
| Acres          | 7.39                 |
| Year Built     | 2018                 |
| Type           | Residential          |
| Sub-Type       | Condominium          |
| Style          | Low-Rise 1-3 Stories |

Status Pending

### Community Information

Address 71 Wailea Gateway PI 7-104  
Area Wailea/Makena  
Subdivision Keala O Wailea  
City Wailea/Makena  
State HI  
Zip Code 96753  
Condo Name Keala O Wailea

### Amenities

Utilities Phone Connected, Cable Connected  
View Mountain/Ocean  
Waterfront None  
Has Pool Yes  
Pool In Ground  
Vacation Rental No  
Pets Allowed Yes

### Interior

Interior Features Ceiling Fan(s), Chandelier, Furnished, Inventory, Kitchen Ware, Linens, TV Cable, Exercise Room  
Appliances Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer

### Exterior

Exterior Features Barbecue  
Windows Blinds  
Roof Monier Tile/Tile  
Foundation Slab

### Additional Information

Date Listed July 18th, 2025  
Days on Market 47  
Zoning Apartment District  
HOA Fees 588  
HOA Fees Freq. Semi-Annually  
Monthly Maintenance Fee \$1,923

### Listing Details

Listing Office

Keller Williams Realty Maui-Ka

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