

# **\$15,500,000 - 4850 Makena Alanui Rd A-103, Wailea/Makena**

---

MLS® #405065

**\$15,500,000**

3 Bedroom, 3.50 Bathroom, 3,415 sqft  
Residential on 16.23 Acres

Makena Surf, Wailea/Makena, HI

Introducing one of the most rare offerings in the Hawaii luxury real estate market: Makena Surf A-103. Built as the largest Makena Surf unit at a substantial 3,415 square feet of interior living space seamlessly expanded with over 900 square feet of covered lanai, this magnificent unit tells a story to be experienced. Purchased from the developer by a well-known Seattle hotelier and avid art collector, the unit was thoughtfully designed and built with stringent specifications to create a plantation-style home from the floor to ceiling. Infused and tastefully decorated with the owner's decades of Hawaiiana art collection and pieces from various worldly travels, this turn-key 3 bedroom, 3.5 bathroom luxury condominium feels and lives like a home. Step into this magnificent home and the entryway sets the welcoming tone, with striking art curated from all over the world and soaring 12-foot ceilings. The spacious open living area is filled with natural light while enjoying some of the most breathtaking views anywhere on Maui. The wide, oversized covered lanai serves as a perfect backdrop for hosting guests, with the serene Pacific Ocean as the setting and a privacy buffer of lush greenery providing easy access to the beach below. The eat-in kitchen flows seamlessly into the expansive lanai, ideal for al fresco dining with a built-in grill for effortless entertaining. Inside, a hand-painted Matisse artwork



collection adds a unique touch, with local furniture crafted by a skilled artisan that beautifully ties together the space. The cozy library living corner offers the perfect spot to unwind, complemented by a hidden pocket-door wet bar, adding an element of surprise and fun to the home's design. The spacious primary suite is a true retreat, offering breathtaking ocean views of Kahoolawe, Molokini, and the sandy beach below. The primary en-suite bathroom features his and hers areas with generous closet space, all adorned with original artwork. The primary bedroom's lanai further enhances the experience, as a private, quiet getaway to clear the mind and enjoy moments of reflection. The two guest bedrooms each have an ensuite bathroom, walk-in closet and for convenience can be accessed via separate entrance doors directly from the exterior. With central AC throughout, relax in cool comfort. Just steps from the pristine sands of Chang's Beach, which is deemed as one of the finest beaches in Hawaii, and moments away from the community pool and tennis courts, this property offers unparalleled access to the best of island living. This is the first time that this true legacy residence has ever been offered for sale, don't miss this once-in-a-lifetime opportunity to own a piece of Maui's storied luxury real estate landscape.

Built in 1989

**Essential Information**

MLS® #	405065
Price	\$15,500,000
Bedrooms	3
Bathrooms	3.50
Square Footage	3,415
Land Tenure	Fee Simple
Acres	16.23

Year Built	1989
Type	Residential
Sub-Type	Condominium
Style	Low-Rise 1-3 Stories
Status	Active

### Community Information

Address	4850 Makena Alanui Rd A-103
Area	Wailea/Makena
Subdivision	Makena Surf
City	Wailea/Makena
State	HI
Zip Code	96753-5434
Condo Name	Makena Surf

### Amenities

Utilities	Phone Connected, Cable Connected
View	Ocean
Is Waterfront	Yes
Waterfront	Beach Front
Has Pool	Yes
Pool	In Ground
Vacation Rental	Yes

### Interior

Interior Features	Ceiling Fan(s), TV Cable
Appliances	Dishwasher, Microwave, Range, Refrigerator, Washer

### Exterior

Exterior Features	Tennis Court(s), Barbecue
Roof	Monier Tile/Tile
Foundation	Slab

### Additional Information

Date Listed	February 24th, 2025
Days on Market	227
Zoning	Hotel District
Monthly Maintenance Fee	\$4,041

### Listing Details

Listing Office

Island Sotheby's Int'l Rlty(W)

Listings provided courtesy of the REALTORS® Association of Maui. IDX information is provided exclusively for consumers' personal, non-commercial use and may not be used for any purpose other than to identify prospective properties consumers may be interested in purchasing.